

Setting up an anaemia management service

@KatePendry

#PBM Durham

@NE_RTC

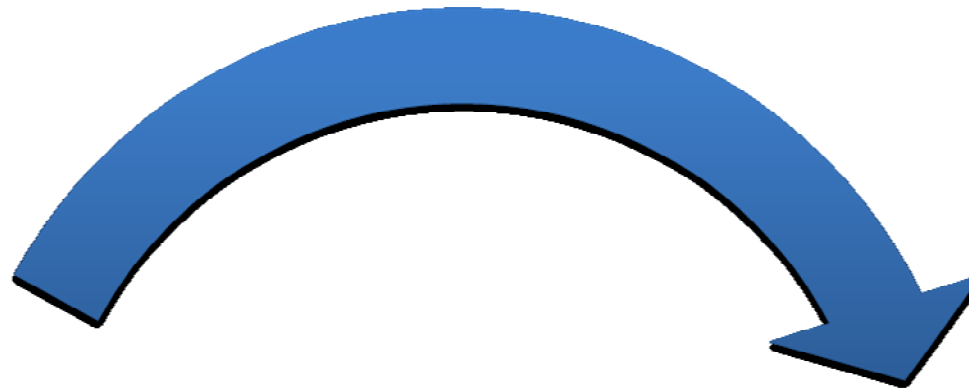
@KatePendry
#PBMDurham

The 3 As of Anaemia

**Arrange
Services**

**Assess the
Patient**

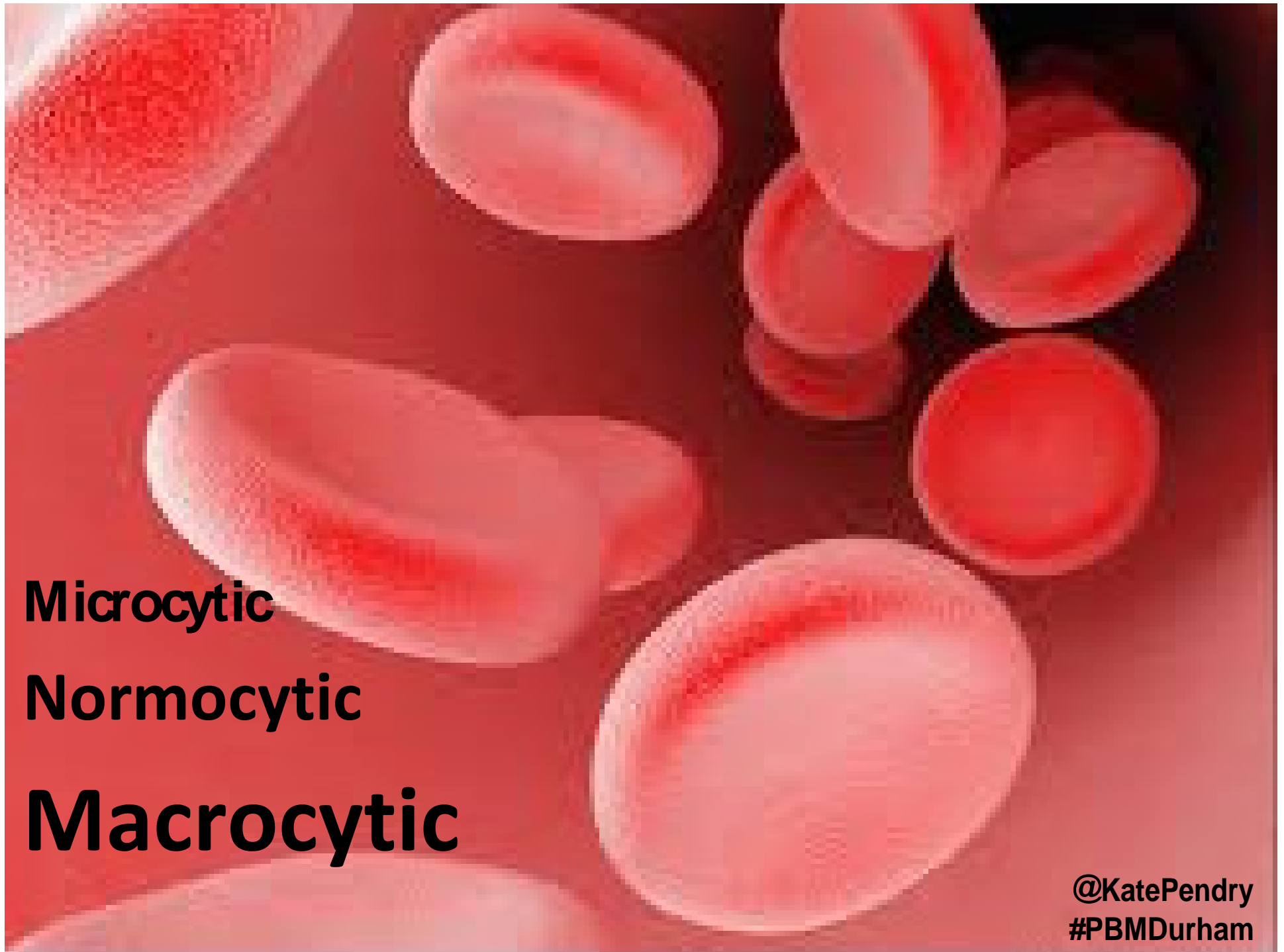
**Appropriate
Transfusion**



Assess the patient

Investigations

- FBC
- Reticulocytes
- UEC
- LFT
- B12, folate, ferritin
- Serum iron studies
- CRP / ESR



Microcytic

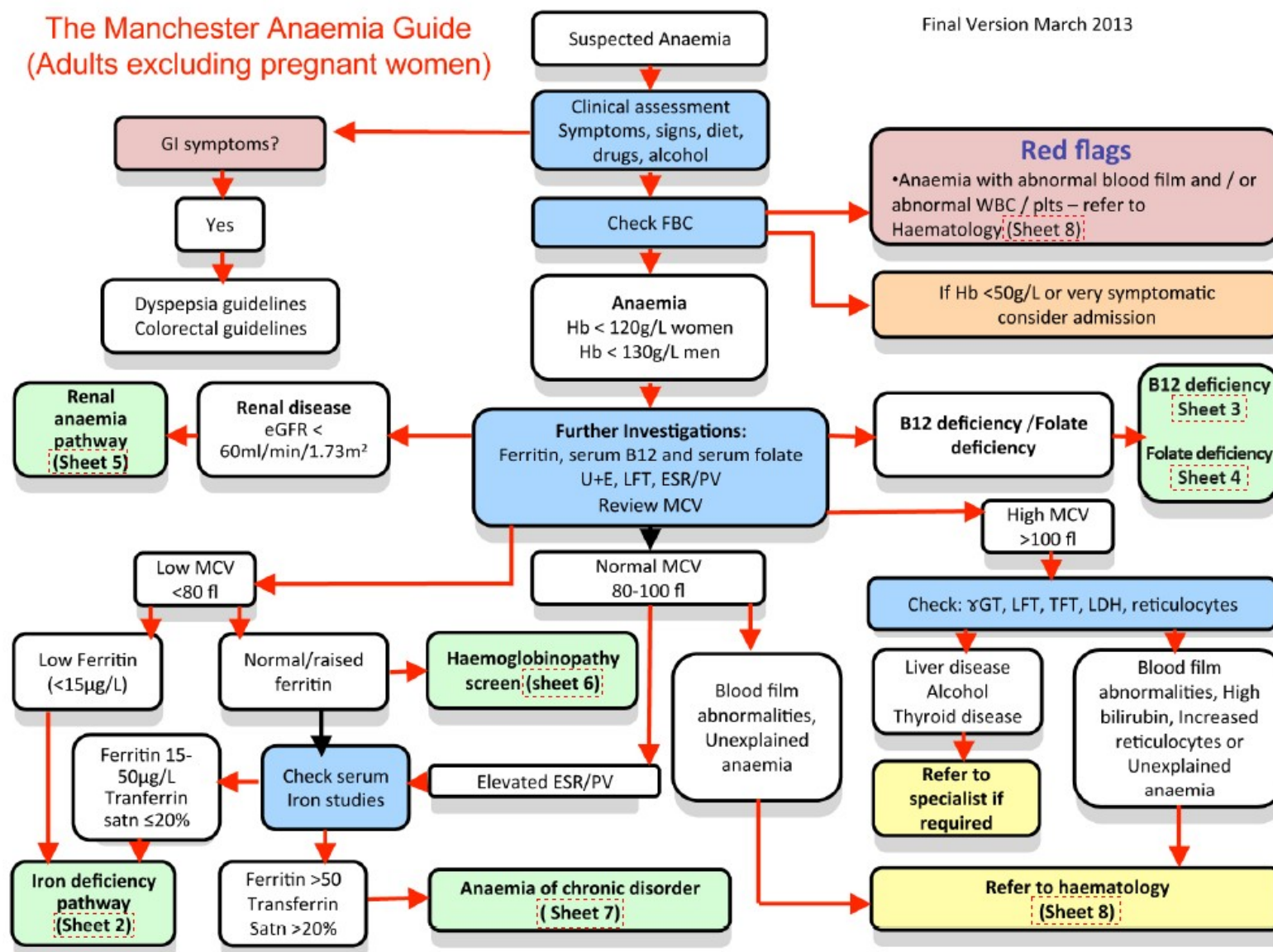
Normocytic

Macrocytic

@KatePendry
#PBMDurham

The Manchester Anaemia Guide (Adults excluding pregnant women)

Final Version March 2013



Appropriate Transfusion

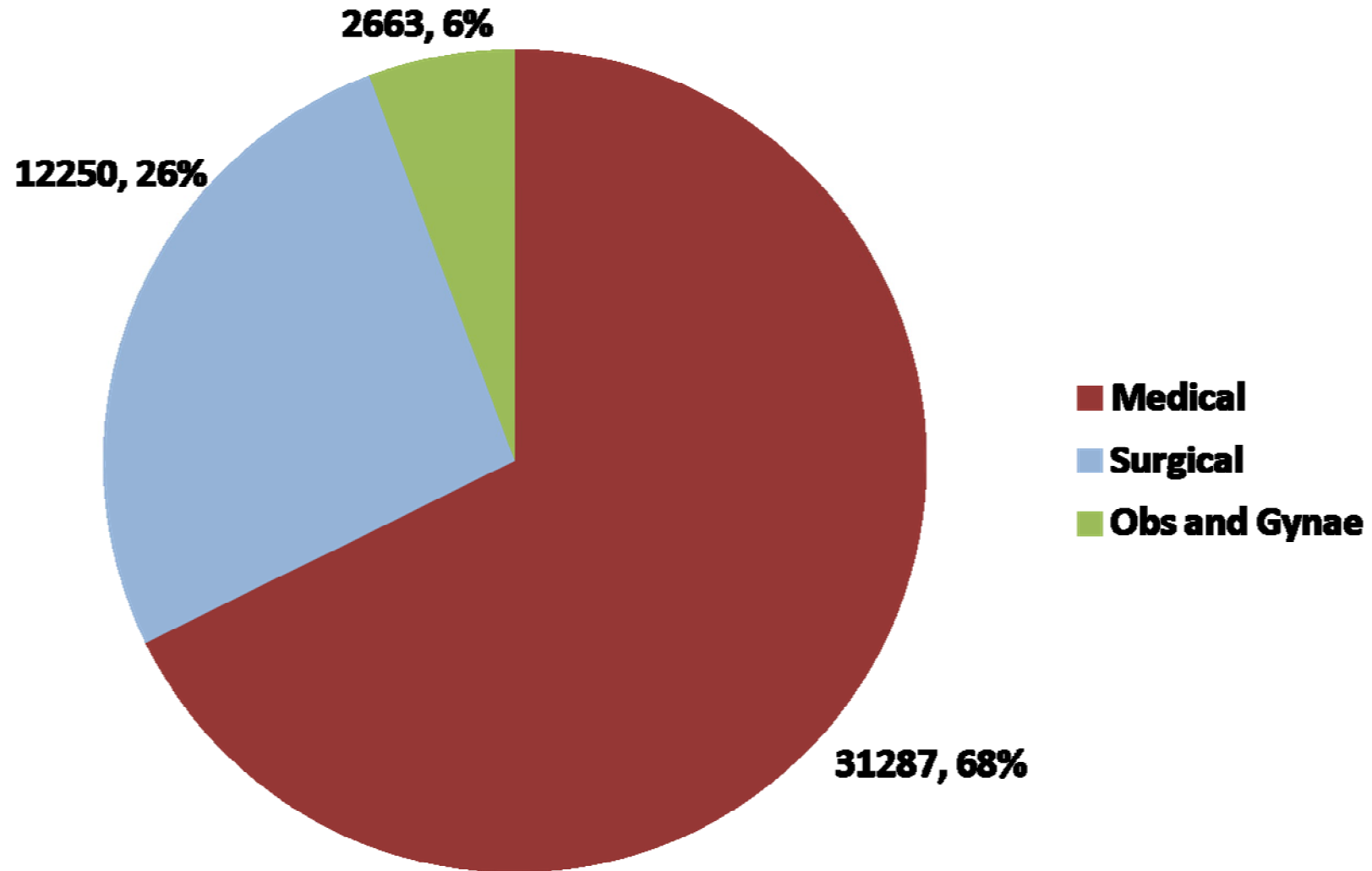
@KatePendry
#PBMDurham

Two patient stories

- A 46 year old female with fatigue, headaches and palpitations
- Pre Hb 55g/L, MCV 56.8, WBC 8.5, platelets 379, ferritin 3.
- The anaemia was first noted in primary care 1 day before transfusion. Investigations were undertaken as an inpatient
- Oral iron was commenced in the day of transfusion
- It was noted in the notes: 'patient reluctant

- **88 year old female weight 36kg**
- **Pre transfusion Hb 69g/L, MCV 69.2, MCH 20.4, plts 238, WBC 6.7, creatinine 87**
- **Ferritin not done**
- **No symptoms documented**
- **No comorbidities or medications**
- **Cause of anaemia not documented**
- **No oral iron given Transfused 3 units red cells**
- **Post transfusion Hb 157g/L**

Where does blood go?



@KatePendry
#PBMDurham

**Anaemia is the most common reason
for transfusion in medical patients**

78%

Avoidable Transfusion

20% Reversible Anaemia

29% Above trigger

33% Over transfused

Pre operative anaemia

Common: 25%

Associated with increased risk of transfusion x 3

Associated with increased mortality, increased risk of stroke, infection, MI, increased length of stay

Shander and Javidroozi Curr Opin Anesthesiol 2015

@KatePendry
#PBMDurham

Systematic approach to management of anaemia

Identify the cause and treat it

When to transfuse

Hb 70-80g/L

except:

- Treatable anaemia
- Symptomatic patients
- Patients with acute coronary syndrome
- Patients with major haemorrhage

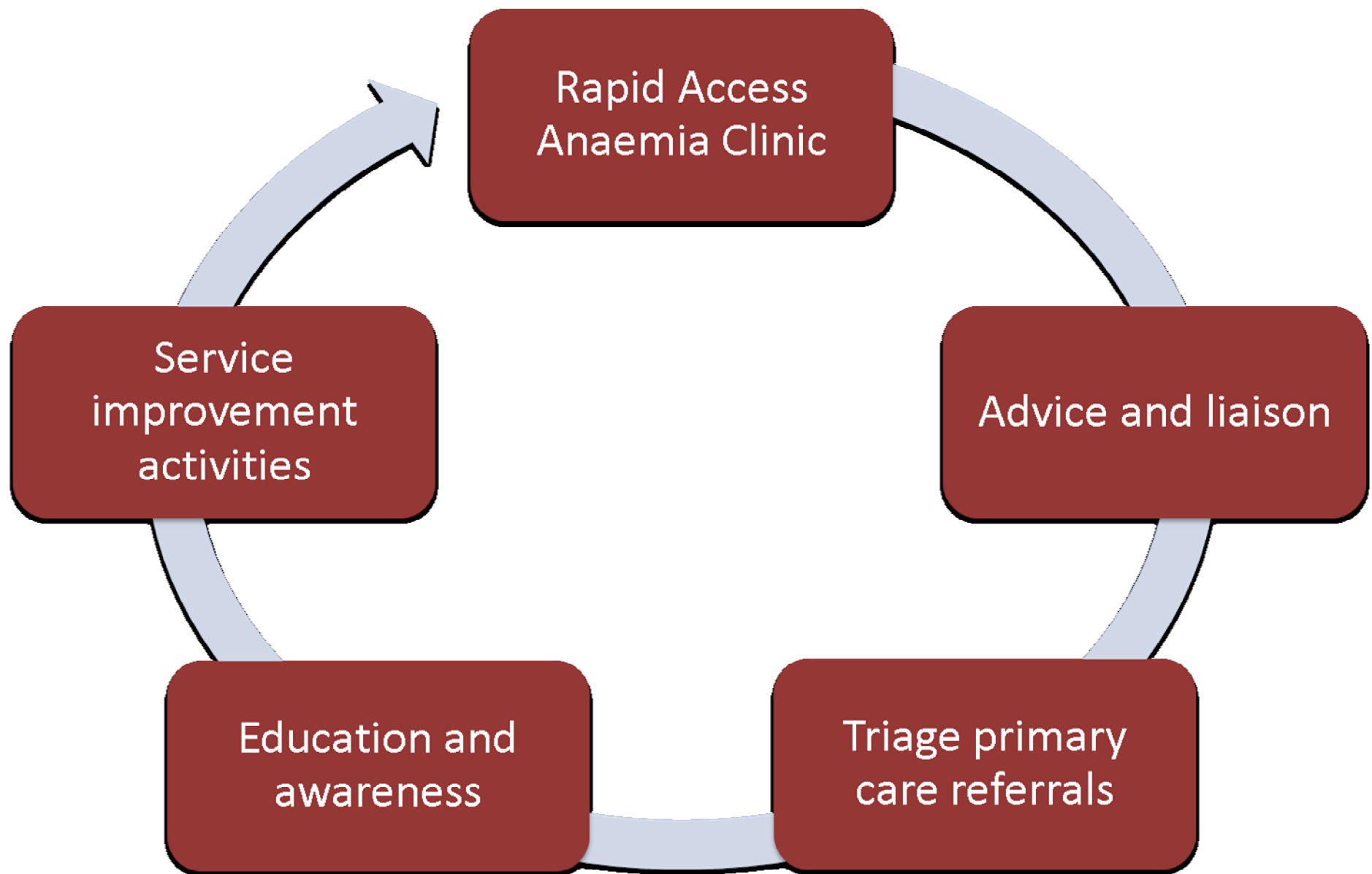


Arrange Services

@KatePendry
#PBMDurham

Obstacles

- **Insufficient engagement of key stakeholders (managers, pre op assessment staff, primary care)**
- **Limited timescales for investigation and treatment**
- **Lack of awareness and recognition**
- **Lack of capacity to deliver treatment**
- **Lack of resources**
- **Poor understanding of the benefits**
- **Better quality evidence needed**



Advantages

Attitude

Awareness

Aptitude, Algorithms and Apps

Awesome Laboratory staff

Audit

Achieve Funding

Anaemia Business Case Template

<http://hospital.blood.co.uk/patient-services/patient-blood-management/general-resources/>

Drivers for change



BCSH Guidelines

NICE National Institute for
Health and Care Excellence



The Royal College
of Anaesthetists



The NHS Outcomes
Framework 2015/16

Expected impact

- ✓ Better anaemia management
- ✓ Better patient outcomes
- ✓ Better patient experience
- ✓ Improved patient safety
- ✓ Reduced length of stay
- ✓ Avoidance of unnecessary emergency admissions
- ✓ Better use of secondary care resources
- ✓ Reduced clinic referrals
- ✓ Improved primary care management of haematological conditions
- ✓ Laboratory demand management
- ✓ Reduced transfusion rates
- ✓ Cost neutral quality initiative
- ✗ Reduced referrals to haematology clinics: reduced income
- ✗ Capacity issues: staffing, space, timeliness
- ✗ Impact on gastroenterology: increased Fe defy investigations

Cost savings

- Reduction in LoS and critical care admission
- Reduction in transfusion
- Reduction in post-operative complications

Cost implications

- Staff to run the service:
 - Consultant, nurse specialist, secretarial
- Drugs and consumables cost
- Investigation costs
- Capital costs

HRGs for Iron Deficiency Anaemia

2014/15	Diagnosis	Elective/ daycase cost	Non- elective cost	Same day emergency care BPT (LOS = 0 days)	Non-elective tariff BPT (LOS > 0 days)"
SA04D	Iron Deficiency Anaemia with CC	£417	£1,929	£2,171	£1,929
SA04F	Iron Deficiency Anaemia without CC	£294	£813	£1,055	£813

	Current Situation	Proposed Iron Service
Intervention	Red blood cells	Ferinject
Amount	2 units	1g
Cost of Drug per unit/g (£)	£243.70	£154.23
time in required hours	6	0.45
band 5 nurse (cost per Hour)	£84.00	£84.00
cost of nurse per infusion	£504.00	£37.80
Giving set Cost	£6.75	£6.75
Cost of Treatment	£754.45	£198.78
Day case Payment via HRG	£406.00 (SA13A)	£294.00 (SA04F)
Income to dept per patient	-£348.45	£95.22
If all patients treated during audit period	[from audit]	[from audit]
Annual scope for patients	[from scope]	[from scope]

Advice from GSTT

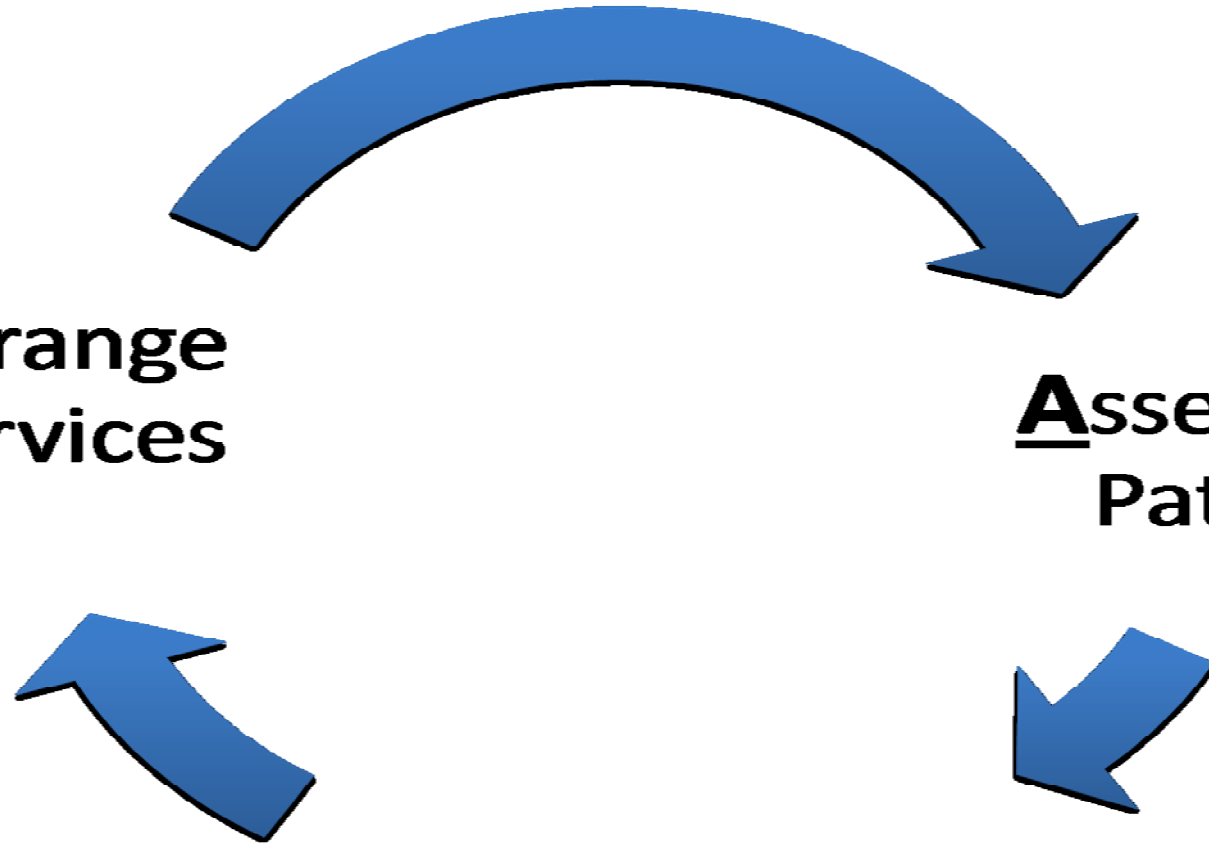
- run a pilot to direct the development of the service and to demonstrate the viability and benefits of the clinic, in order to gain internal support
- provide an easy-access, comprehensive service that not only diagnoses and treats anaemia but also investigates the underlying cause in unknown cases
- establish well-defined patient pathways and treatment protocols to deliver an efficient and simple service
- carefully select the IV iron: these are not equivalent, and the choice of product can have an impact on a wide range of service factors, not just cost
- regularly review the service and choice of first-line IV iron to ensure continued provision of a patient-centered service.

The 3 As of Anaemia

**Arrange
Services**

**Assess the
Patient**

**Appropriate
Transfusion**



Conclusions

- Timely investigation and management of patients with anaemia is important
 - For Patients, For Health Services, For Blood Services
- Systematic approach to delivery of evidence based care
- Supported by international initiatives such as Patient Blood Management and the Choosing Wisely campaign